



Wines of Portugal Grand Tasting- Warsaw

Warsaw – PRYMASOWSKI PALACE – October 26th 2017



Registrations Deadlines: June, 2nd 2017

General Information

In partnership with the Polish and Portuguese Chamber of Commerce (PPCC), and on its initiative, ViniPortugal will organize the **Wines of Portugal Grand Tasting Warsaw 3rd edition, on October 26th, at the Primasowki Palace, a palace located in the old part of the city.**

On the morning of the October 26th, there will be 2 Master Classes, where wines from the companies registered in the Grand Tasting will be preferred. At the same time there will be a seminar on the Polish market for the Economic Agents present.

ViniPortugal invites all EAs to sign up!

Participation Conditions

- Registrations open to wineries with or without distribution in Poland.
- These events require the physical presence of the winery or other representative of the winery.
- Program financed by the internal market fees;
- The AE considers itself enrolled in the event, since registering on the ViniPortugal platform. However, the registration is only effective, for the purpose of space allocation after payment of the registration. In case of table sharing the registration is only considered effective for the purposes of allocation of space when full payment of benefits, regardless of the number of Economic Agents.
- Subject to the "Terms of Participation in Viniportugal Events", not sparing document reading.
- Registrations are not accepted after July 11, 2017, even with a penalty.
- Program financed by the OCM program;
- Event with participation costs.

Wine Admissibility Criteria

ViniPortugal agreed with the PPCC the following special conditions for compulsory participation:

- The maximum number of wines to be registered by Economic Agent is 8 Skus;
- Wines with a PVP of less than **40 PLN will not be accepted. (€ 9.50)**.
- Under the terms of the Wines of Portugal trademark regulation, only DOC, IGP or table wines (with no DO or IG) are allowed in this event, if they provide their grape and year information or as long as the bottling company is ISO 9001 certified and therefore can only be dispatched and be present in the events held in the Internal Market wines that comply with this regulation;
- Only wines mostly from native Portuguese grape varieties will be included in the seminars and communication materials of the event.

Participation Costs

- **Cost per table: 450€*+ VAT** (at 23%) – **(maximum of 8 wines per table)**

* For wineries that present **Port, Madeira and Azores Wines** (wine that is not subject to promotional tax - D.L. n°94/2012 of 20 of April, regulated by ordinance n° 426/2012 of 28th of December) a supplement of **50% is applied to the registration cost, in the proportion of the number of Port, Madeira and Azores wines signed up for the event**. This means that, for each Port, Madeira or Azores wine registered, there's an extra cost of **26€**, applying the appropriate discounts to entities with protocols signed with ViniPortugal.

In cases where the winery shares a table with another winery, there will be **a sharing fee of 125€**. In these cases the limit of wines and shipment weight per table remains the same.

Each table allows the presentation of a **maximum limit of 8 Skus**, if this limit is exceeded, a surcharge of € **84** will be charged for an additional reference for still wine and € **127** for an additional reference for Port or Madeira wine.

Payment, Financial Conditions and Penalties

- **1st Payment: 50%** upon registration with indication of table and wine selection until **June, 2nd 2017** (payment after the deadline will feature a penalty of 25%)
- **2nd Payment:** the remaining **50%** until **September, 1st 2017** (payment after the deadline will include a penalty of 25%)
- Payments must be done by bank transfer to **IBAN: PT50 0019 01830020000008 36** or by Check payable to ViniPortugal.

Cancellation of Registration

The cancellation of the EA registration, on its own initiative, is possible during the registration period. This cancellation is entitled to refund the registration fee if ViniPortugal is able to cancel all the commitments already made with its suppliers in the context of that registration. Otherwise, the reservation cancellation is made without the right to refund the registration fee.

After the registration period, ViniPortugal reserves the right not to make any return of the registration fee. In cases where an invoice generated has not yet been settled, ViniPortugal reserves the right not to issue a credit note on an invoice generated, maintaining the amount in dept.

Services Included in the Participation Costs

- General services in the “General Participation Conditions in ViniPortugal Events”;
- Professional seminars and workshop on the Polish market. Due to the limitation of the number of wines to be presented, it is not guaranteed the use of wines from all the producers registered in the competition;
- Wine and merchandising transportation to the event venue, according to the following limits:
 - 60Kg per table**;
 - 8 SKUs per table.

Note:

- Wine sent to seminars does not count towards this limit;
- Failure to comply with the above limits implies an extra payment of € 10 for each Kg above the stipulated limits, not subject to financial support by the program.
- In the cases where the winery sends his wines to the transport company in more than one company name, administrative costs will be charged for each additional company name;
- In the case of extra costumes taxes, are applied to fortified wines, ViniPortugal will invoice each producer afterwards for the extra values in the correct amount.

Participation Steps

- **Step 1:** Registration on the online platform and send of the 1st payment proof until **June, 2nd 2017** to: saf@viniportugal.pt. If the payment is made by check, please send it to ViniPortugal, “Serviços Administrativos e Financeiros”;
- **Step 2:** ViniPortugal will confirm the registration;
- **Step 3: Sending of the 2nd payment proof until September, 1st 2017** to: saf@viniportugal.pt. In case of payment by check, send to ViniPortugal, to “Serviços Administrativos e Financeiros”;
- **Step 4:** Send wine and merchandising to the transport company in date and time to be confirmed afterwards;
- **Step 5: Inform ViniPortugal through** catia.moura@viniportugal.pt and miguel.vicente@viniportugal.pt of the effective date of the wine delivery on the shipper.

Space Allocation Criteria

The online registration is not a guarantee of space/table allocation. In case of overbooking, and if the requirements are fulfilled, priority will be given:

- Producers with the higher participation in ViniPortugal events all over the world in 2016;
- Producers with the higher participation in ViniPortugal Poland events in 2016;

Note: calculated on the basis of a weighted average (50% - 50%) between number of shares and total investment.

Clarifications:

Event: Cátia Moura | catia.moura@viniportugal.pt | +351 961 376 124

Registrations: Miguel Vicente | miguel.vicente@viniportugal.pt | +351 21 356 98 98

Invoicing: Luís Franco | luisfranco@viniportugal.pt | +351 21 356 98 90